



## Country Management - Corporate Business Team Member (all genders)



Vienna



experienced



full-time/temporary limited



all genders



immediate start



Corporate Business

## Your Tasks

Business development and service for national and international clients and brokers in cooperation with local VIG companies  
Expansion and servicing of existing key accounts  
Supporting the local team as well as independent acquisition of new corporate clients; cross-selling  
Handling the fronting business  
Support of the facultative reinsurance process  
Keeping an overview of insurance markets, the companies of the Group and their corporate business portfolios  
Interface between VIG and local companies as well as international partners  
Participation in IT projects, design of software tools

MORE ABOUT THE DEPARTMENT



## Your Benefits

## Your Profile

University degree will be considered as an advantage  
Several years of professional experience, preferably within the insurance industry  
Ability to work independently, entrepreneurial and analytical approach  
Client- and team orientation, strong communication skills  
Flexibility and willingness to travel  
Very good command of English and knowledge of a CEE language (especially Croatian, Serbian Bosnian desirable)  
Strong affinity for IT, very good computer literacy (excel, databases)

Based on the legal requirements, we inform about the monthly minimum salary of EUR 2 300 gross on the basis of full-time employment (38.5 hours / week). Of course, the remuneration package is market-compliant. It is important to us that your salary is based on your qualifications and experience, therefore we will discuss the salary together in a personal interview.

**This position is a maternity replacement.**

Vienna Insurance Group is the leading insurance group in Central and Eastern Europe (CEE). With around 30,000 employees in more than 50 insurance companies and pension funds in 30 countries, we work for around 33 million customers every day. We do this successfully, which is why VIG Group has an “A+” rating with a stable outlook. We are characterized by commitment, competence and service orientation on the one hand, and a diverse team with different talents and exciting areas of work in an inclusive environment on the other. We stand for diversity and respect, which is why we see it as enriching to employ people from different backgrounds, ages, genders, sexual orientations, religions and abilities. Become part of our diversity at our subsidiary, Vienna International Underwriters!

## Contact

I am looking forward to your application and I am at your disposal for questions.

Please note that we are not allowed to accept applications by e-mail due to data protection regulations. For this reason, use the link to our application portal.

[Apply now](#)



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